

**Appendix C, Pricing Index****Critical Start LLC****DIR-TSO-3898**

DESCRIPTION	Manufacturer / Brand	Product Description	Discount % off MSRP
<b>Anti-Virus/Malware</b>	<b>Avecto</b>	<b>Software</b>	<b>7.00%</b>
Anti-Virus/Malware	Avecto	Defendpoint - Privilege Management + Application Control License - per seat	7.00%
<b>Anti-Virus/Malware</b>	<b>Cylance</b>	<b>Software</b>	<b>12.00%</b>
Anti-Virus/Malware	Cylance	CylancePROTECT: 250-1,000 endpoints - 1 year	12.00%
Anti-Virus/Malware	Cylance	CylancePROTECT: 1,001 - 2500 endpoints	12.00%
<b>Anti-Virus/Malware</b>	<b>Carbon Black</b>	<b>Software</b>	<b>12.00%</b>
Anti-Virus/Malware	Carbon Black	Carbon Black Three (3) year subscription license to the Bit9 Security Platform per Windows desktop/laptop with standard maintenance & support - Tier 100-999	12.00%
Anti-Virus/Malware	Carbon Black	Carbon Black Three (3) year subscription license to Carbon Black Enterprise Response with on premise management console per Windows server with standard maintenance & support. Includes Carbon Black Threat Intel. - Tier 100-999	12.00%
<b>Anti-Virus/Malware</b>	<b>FireEye</b>	<b>Hardware/Software bundle (hardware may only be purchased bundled with software)</b>	<b>15.00%</b>
Anti-Virus/Malware	FireEye	FireEye NX 4400 appliance	15.00%
<b>Anti-Virus/Malware</b>	<b>FireEye</b>	<b>Software</b>	<b>15.00%</b>
Anti-Virus/Malware	FireEye	HX Endpoint Security 1-499 nodes - price per node	15.00%
<b>Anti-Virus/Malware</b>	<b>Palo Alto Networks</b>	<b>Hardware/Software bundle (hardware may only be purchased bundled with software)</b>	<b>23.00%</b>
Anti-Virus/Malware	Palo Alto Networks	Palo Alto WildFire subscription year 1, PA-3020	23.00%
Anti-Virus/Malware	Palo Alto Networks	Palo Alto WildFire subscription 3-year prepaid, PA-5020	23.00%
Firewall	Palo Alto Networks	Palo Alto Networks PA-3050	25.00%

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Firewall	Palo Alto Networks	PA-7050 Base AC Hardware Bundle. Includes AC Chassis, 4xAC power supplies, 2xFan Trays, Fan Filter, Switch Management Card, Log Processing Card, and 4xAMC cards	25.00%
<b>Cloud Access Security Broker</b>	<b>Netskope</b>	<b>Software</b>	<b>20.00%</b>
Cloud Access Security Broker	Netskope	Netskope Active Platform (per user per year)	20.00%
Cloud Access Security Broker	Netskope	Netskope Appliance 1000	20.00%
<b>Cloud Access Security Broker</b>	<b>(Symantec Enterprise)</b>	<b>Software</b>	<b>22.00%</b>
Cloud Access Security Broker	Blue Coat	Elastica CASB Audit - App Visibility, Analytics and Control, New Subscription, 1-99 Users, 1 YR - price per user	22.00%
<b>Data Integrity/ Data Monitoring</b>	<b>LightCyber</b>	<b>Hardware/Software bundle</b> ( <i>hardware may only be purchased bundled with software</i> )	<b>25.00%</b>
Data Integrity/ Data Monitoring	LightCyber	LightCyber Magna D-150V Detector Virtual Appliance (for up to 500mbps or 1,500 endpoints)	25.00%
<b>Data Integrity/ Data Monitoring</b>	<b>StealthBITS</b>	<b>Software</b>	<b>12.00%</b>
	StealthBITS	StealthAUDIT for File Systems - price per user	12.00%
	StealthBITS	StealthINTERCEPT for Active Directory - price per user	12.00%
<b>Data Integrity/ Data Monitoring</b>	<b>Vectra</b>	<b>Software</b>	<b>25.00%</b>
Data Integrity/ Data Monitoring	Vectra	Vectra Networks annual campus brain subscription per Gbps – 1 year	25.00%
Data Integrity/ Data Monitoring	Vectra	Vectra Networks X4 platform	25.00%
<b>Data Integrity/ Data Monitoring</b>	<b>Varonis</b>	<b>Software</b>	<b>12.00%</b>
Data Integrity/ Data Monitoring	Varonis	DatAdvantage® IDU Analytics (Engine) for Windows for 500 users	12.00%
Data Integrity/ Data Monitoring	Varonis	DatAdvantage® IDU for Windows for 25 users + 1 DatAdvantage® Probe/Collector 50SL+ SS and Support for the first year	12.00%
<b>Data Loss Prevention</b>	<b>Digital Guardian</b>	<b>Software</b>	<b>10.00%</b>

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Data Loss Prevention	Digital Guardian	Digital Guardian VM NDLP User License (1,000 - 2,499) - price is per user	10.00%
Data Integrity/ Data Monitoring	Digital Guardian	Digital Guardian VM Cloud Data Protection User License (1,000 - 2,499) - price is per user	10.00%
<b>PKI/Encryption</b>	<b>SafeNet/ Gemalto</b>	<b>Software</b>	<b>8.00%</b>
PKI/Encryption	SafeNet/Gemalto	SafeNet KeySecure k450, V8.0.1, with Crypto Pack FIPS L1, 1 Million Keys Capacity	8.00%
PKI/Encryption	SafeNet/Gemalto	SafeNet Network HSM - Luna SA 1700, PW-Auth, 2 HSMP, CL, SW 5.3.5, FW 6.10.9/6.20.2	8.00%
<b>Firewall</b>	<b>Fortinet</b>	<b>Hardware/Software bundle (hardware may only be purchased bundled with software)</b>	<b>25.00%</b>
Firewall	Fortinet	14U 14-slot 5144C chassis, 2x FG-5001D security blades, 1x FCTRL-5913C networking blade, 4 PEMs, 4 Fan units, 2 Shelf FRU Data Modules, 1 Shelf Manager, Front and RTM air baffles, and 4 pairs DC Cables for connecting to FG-5053B Power Shelves	25.00%
<b>Internet Filtering Software</b>	<b>Blue Coat</b>	<b>Software</b>	<b>22.00%</b>
Internet Filtering Software	Blue Coat	Blue Coat Advanced Secure Gateway model S200-30, 500 users	22.00%
Internet Filtering Software	Blue Coat	Blue Coat SG-S200-10, Proxy Edition	22.00%
<b>Internet Filtering Software</b>	<b>Cisco Umbrella (formerly OpenDNS)</b>	<b>Software</b>	<b>10.00%</b>
Internet Filtering Software	Cisco Umbrella (formerly OpenDNS)	OpenDNS 1-Year Umbrella Insights - 250 to 499 seats - increments of 25 - price per seat	10.00%
<b>Sandbox Development/Testing</b>	<b>Cyphort</b>	<b>Software</b>	<b>10.00%</b>
Sandbox Development/Testing	Cyphort	Cyphort 50 Mbps Enterprise License (1 Year Subscription)	10.00%
<b>Sandbox Development/Testing</b>	<b>Fortinet</b>	<b>Software</b>	<b>25.00%</b>
Sandbox Development/Testing	Fortinet	Advanced Threat Protection System - 4 x GE RJ45, 2 x GE SFP slots, 2 x 10GbE SFP+ Slots, redundant PSU, 28 VMs with WinXP, Win7 and (3) MS Office License included	25.00%

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<b>Security Appliance</b>	<b>Skyport Systems</b>	<b>Hardware/Software bundle</b> ( <i>hardware may only be purchased bundled with software</i> )	<b>10.00%</b>
Security Appliance	Skyport Systems	Skyport SkySecure 2200 HSI System - 12 Month	10.00%
<b>VPN</b>	<b>Palo Alto Networks</b>	<b>Software</b>	<b>23.00%</b>
VPN	Palo Alto Networks	GlobalProtect Gateway subscription year 1, PA-3020	23.00%
<b>Vulnerability</b>	<b>Rapid7</b>	<b>Software</b>	<b>19.00%</b>
Vulnerability	Rapid7	Nexpose Enterprise - Perpetual - 128 IP's	19.00%
<b>Vulnerability</b>	<b>Tenable</b>	<b>Software</b>	<b>13.00%</b>
Vulnerability	Tenable	128 Agents - Scanner(s) Included - Annual Subscription (New)	13.00%
<b>IT Security Services</b>			
<b>SERVICE CATEGORY</b>	<b>Detailed Service Description</b>		<b>Discount % off MSRP</b>
<b>Strategic Security Services</b>	<b>Critical Start Services</b>		<b>15.00%</b>
Strategic Security Services	Security Roadmap Development (requires Statement of Work)		15.00%
Strategic Security Services	Security Policy and Procedures (requires Statement of Work)		15.00%
Strategic Security Services	Incident Response Workshop (requires Statement of Work)		15.00%
<b>Security Assessment Services</b>	<b>Critical Start Services</b>		<b>15.00%</b>
Security Assessment Services	Web Application Penetration Test - 1 application		15.00%
Security Assessment Services	Network Penetration Test (requires Statement of Work)		15.00%
Security Assessment Services	Application Penetration Test - 1 application		15.00%
Security Assessment Services	Security Tools Assessment (requires Statement of Work)		15.00%
Security Assessment Services	Security Risk Assessment (requires Statement of Work)		15.00%
Security Assessment Services	Vulnerability Assessment (requires Statement of Work)		15.00%
Security Assessment Services	Phishing Assessment and Training (requires Statement of Work)		15.00%
<b>Security Training</b>	<b>Critical Start Services</b>		<b>15.00%</b>

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Security Training	Security Analyst Training I	15.00%
Security Training	Security Analyst Training II	15.00%
Security Training	Incident Response Training	15.00%
<b>Security Training</b>	<b>Advanced Threat Analytics</b>	<b>2.00%</b>
Security Training	Incident Response Workshop (1 day - up to 6 people) - expenses not included	2.00%
<b>Managed Security Services</b>		
<b>SERVICE CATEGORY</b>	<b>Detailed Service Description</b>	<b>Discount % off MSRP</b>
<b>Managed Security Services</b>	<b>Critical Start Services</b>	<b>15.00%</b>
Managed Security Services	Vulnerability Assessment Program	15.00%
Managed Security Services	Annual Managed Phishing Services	15.00%
<b>Managed Security Services</b>	<b>Advanced Threat Analytics</b>	<b>10.00%</b>
Managed Security Services	Advanced Threat Analytics Cloud Hosted Cylance MSSP - Licensed by Number of Desktops, Laptops, and Servers - 500 Users Annual Subscription, per User	20.00%
Managed Security Services	Advanced Threat Analytics Cloud Hosted Carbon Black MSSP - Licensed by Number of Desktops, Laptops, and Servers - 500 Users Annual Subscription, Per User	10.00%
Managed Security Services	Advanced Threat Analytics Managed OpenDNS - Licensed by Number of Internet Users - Min 100 users increment of 25, Per User	25.00%
Managed Security Services	Advanced Threat Analytics Cyber Threat Monitoring 24X7 for 500 Users	5.00%
Managed Security Services	Advanced Threat Analytics Cyber Threat Monitoring 8X5 for 500 Users	5.00%
Technical Services	OpenDNS	2.00%
Technical Services	Palo Alto Networks Technical Services	2.00%
Technical Services	Rapid7 Technical Services	2.00%
Technical Services	SafeNet/Gemalto Technical Services	2.00%
Technical Services	Skyport Systems Technical Services	2.00%
Technical Services	StealthBITS Technical Services	2.00%
Technical Services	Tenable Technical Services	2.00%
Technical Services	Varonis Technical Services	2.00%
Technical Services	Vectra Technical Services	2.00%
Annual Maintenance & Support	Avecto Maintenance & Support	5.00%

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Annual Maintenance & Support	Blue Coat Maintenance & Support	5.00%
Annual Maintenance & Support	Carbon Black Maintenance & Support	5.00%
Annual Maintenance & Support	Cylance Maintenance & Support	5.00%
Annual Maintenance & Support	Cyphort Maintenance & Support	5.00%
Annual Maintenance & Support	Digital Guardian Maintenance & Support	5.00%
Annual Maintenance & Support	FireEye Maintenance & Support	5.00%
Annual Maintenance & Support	Fortinet Maintenance & Support	5.00%
Annual Maintenance & Support	LightCyber Maintenance & Support	5.00%
Annual Maintenance & Support	Netskope Maintenance & Support	5.00%
Annual Maintenance & Support	OpenDNS	5.00%
Annual Maintenance & Support	Palo Alto Networks Maintenance & Support	5.00%
Annual Maintenance & Support	Rapid7 Maintenance & Support	5.00%
Annual Maintenance & Support	SafeNet/Gemalto Maintenance & Support	5.00%
Annual Maintenance & Support	Skyport Systems Maintenance & Support	5.00%
Annual Maintenance & Support	StealthBITS Maintenance & Support	5.00%
Annual Maintenance & Support	Tenable Maintenance & Support	5.00%
Annual Maintenance & Support	Varonis Maintenance & Support	5.00%
Annual Maintenance & Support	Vectra Maintenance & Support	5.00%
<b>IT Security Services</b>		
<b>SERVICE CATEGORY</b>	<b>Detailed Service Description</b>	<b>Discount % off MSRP</b>

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<b>Strategic Security Services</b>	<b>Critical Start Services</b>	<b>15.00%</b>
Strategic Security Services	Security Roadmap Development (requires Statement of Work)	15.00%
Strategic Security Services	Security Policy and Procedures (requires Statement of Work)	15.00%
Strategic Security Services	Incident Response Workshop (requires Statement of Work)	15.00%
<b>Security Assessment Services</b>	<b>Critical Start Services</b>	<b>15.00%</b>
Security Assessment Services	Web Application Penetration Test - 1 application	15.00%
Security Assessment Services	Network Penetration Test (requires Statement of Work)	15.00%
Security Assessment Services	Application Penetration Test - 1 application	15.00%
Security Assessment Services	Security Tools Assessment (requires Statement of Work)	15.00%
Security Assessment Services	Security Risk Assessment (requires Statement of Work)	15.00%
Security Assessment Services	Vulnerability Assessment (requires Statement of Work)	15.00%
Security Assessment Services	Phishing Assessment and Training (requires Statement of Work)	15.00%
<b>Security Training</b>	<b>Critical Start Services</b>	<b>15.00%</b>
Security Training	Security Analyst Training I	15.00%
Security Training	Security Analyst Training II	15.00%
Security Training	Incident Response Training	15.00%
<b>Security Training</b>	<b>Advanced Threat Analytics</b>	<b>2.00%</b>
Security Training	Incident Response Workshop (1 day - up to 6 people) - expenses not included	2.00%
<b>Managed Security Services</b>		
<b>Service Category</b>	<b>Detailed Service Description</b>	<b>Discount % off MSRP</b>
<b>Managed Security Services</b>	<b>Critical Start Services</b>	<b>15.00%</b>
Managed Security Services	Vulnerability Assessment Program	15.00%
Managed Security Services	Annual Managed Phishing Services	15.00%

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<b>Managed Security Services</b>	<b>Advanced Threat Analytics</b>	<b>10.00%</b>
Managed Security Services	Advanced Threat Analytics Cloud Hosted Cylance MSSP - Licensed by Number of Desktops, Laptops, and Servers - 500 Users Annual Subscription, per User	20.00%
Managed Security Services	Advanced Threat Analytics Cloud Hosted Carbon Black MSSP - Licensed by Number of Desktops, Laptops, and Servers - 500 Users Annual Subscription, Per User	10.00%
Managed Security Services	Advanced Threat Analytics Managed OpenDNS - Licensed by Number of Internet Users - Min 100 users increment of 25, Per User	25.00%
Managed Security Services	Advanced Threat Analytics Cyber Threat Monitoring 24X7 for 500 Users	5.00%
Managed Security Services	Advanced Threat Analytics Cyber Threat Monitoring 8X5 for 500 Users	5.00%

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